A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

April, 1985

Manufacturers shipped 26,378 mobile/manufactured homes to retail sales locations and permanent sites during April, 1985. This was up 1% from the 26,041 homes shipped in April, 1984.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH 1984	1985	% CHANGE		CUMULATIVE FOR YEAR 1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934			JAN-MAY	122,368		
JUNE	27,743			JAN-JUNE	150,111		
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH 1984	1985	% CHANGE		CUMULATIVE FOR YEAR 1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943			JAN-MAY	122,558		
JUNE	27,727			JAN-JUNE	150,285		
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1984	1985		HOMES IN INVENTORY 1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%		MAY	545	
JUNE	2.0%		JUNE	561	
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,357	1,509	+11%	4,154	4,167	+0%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	----	*	*	----
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	----	*	*	----
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	----	*	*	----
PENNSYLVANIA	1,357	1,509	+11%	4,154	4,167	+0%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	----	*	*	----
EAST NORTH CENTRAL	2,937	3,103	+6%	9,271	8,616	-7%
ILLINOIS *	*	*	----	*	*	----
INDIANA	2,223	2,444	+10%	7,104	6,962	-2%
MICHIGAN *	*	*	----	*	*	----
OHIO	376	362	-4%	1,093	934	-15%
WISCONSIN	338	297	-12%	1,074	720	-33%
WEST NORTH CENTRAL	1,230	1,102	-10%	4,212	3,550	-16%
IOWA *	*	*	----	*	*	----
KANSAS	483	467	-3%	1,735	1,513	-13%
MINNESOTA	267	278	+4%	855	821	-4%
MISSOURI	140	133	-5%	429	436	+2%
NEBRASKA	340	224	-34%	1,193	780	-35%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	----	*	*	----
SOUTH ATLANTIC	8,523	9,702	+14%	33,646	34,382	+2%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,700	1,849	+9%	7,779	6,929	-11%
GEORGIA	3,990	4,782	+20%	15,178	16,528	+9%
MARYLAND *	*	*	----	*	*	----
NORTH CAROLINA	2,369	2,684	+13%	8,928	9,675	+8%
SOUTH CAROLINA *	*	*	----	*	*	----
VIRGINIA	464	387	-17%	1,761	1,250	-29%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,254	7,726	-6%	29,000	26,931	-7%
ALABAMA	2,209	2,372	+7%	7,101	7,595	+7%
ARKANSAS	243	166	-32%	913	687	-25%
KENTUCKY *	*	*	----	*	*	----
LOUISIANA	310	183	-41%	1,046	559	-47%
MISSISSIPPI	877	735	-16%	2,912	2,477	-15%
OKLAHOMA	120	55	-54%	227	191	-16%
TENNESSEE	1,011	1,180	+17%	3,562	3,730	+5%
TEXAS	3,484	3,035	-13%	13,239	11,692	-12%

MOBILE/MANUFACTURED HOME PRODUCTION

	APRIL 1984	APRIL 1985	% CHANGE	YEAR-TO-DATE 1984	YEAR-TO-DATE 1985	% CHANGE
MOUNTAIN	1,055	862	-18%	4,101	3,180	-22%
ARIZONA	516	375	-27%	2,210	1,566	-29%
COLORADO	94	88	-6%	361	301	-17%
IDAHO	445	399	-10%	1,530	1,313	-14%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,952	1,687	-14%	7,299	6,070	-17%
CALIFORNIA	1,178	1,026	-13%	4,730	3,826	-19%
OREGON	660	546	-17%	2,195	1,864	-15%
WASHINGTON	114	115	+1%	374	380	+2%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	485	505	+4%	1,751	1,508	-14%
TOTAL PRODUCTION	25,793	26,196	+2%	93,434	88,404	-5%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	APRIL 1984	APRIL 1985	% CHANGE	YEAR-TO-DATE 1984	YEAR-TO-DATE 1985	% CHANGE
NORTHEAST	1,738	1,964	+13%	4,966	5,018	+1%
CONNECTICUT	32	34	+6%	93	90	-3%
MAINE	129	180	+40%	352	389	+11%
MASSACHUSETTS	54	76	+41%	173	212	+23%
NEW HAMPSHIRE	124	142	+15%	294	334	+14%
NEW JERSEY	57	70	+23%	190	202	+6%
NEW YORK	661	713	+8%	1,7733	1,804	+4%
PENNSYLVANIA	604	661	+9%	1,910	1,790	-6%
RHODE ISLAND	12	15	+25%	31	44	+42%
VERMONT	65	73	+12%	190	153	-19%

MOBILE/MANUFACTURED HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	2,092	2,364	+13%	6,614	6,501	-2%
ILLINOIS	311	299	-4%	1,028	873	-15%
INDIANA	446	565	+27%	1,424	1,514	+6%
MICHIGAN	565	692	+22%	1,641	1,909	+16%
OHIO	513	607	+18%	1,637	1,668	+2%
WISCONSIN	257	201	-22%	884	537	-39%
WEST NORTH CENTRAL	1,203	1,203	+0%	3,765	3,450	-8%
IOWA	91	83	-9%	271	187	-31%
KANSAS	240	192	-20%	811	655	-19%
MINNESOTA	208	210	+1%	586	525	-10%
MISSOURI	479	523	+9%	1,439	1,512	+5%
NEBRASKA	68	68	+0%	226	209	-8%
NORTH DAKOTA	56	53	-5%	187	165	-12%
SOUTH DAKOTA	61	74	+21%	245	197	-20%
SOUTH ATLANTIC	8,495	9,533	+12%	32,977	33,907	+3%
DELAWARE	204	222	+9%	761	822	+8%
FLORIDA	2,312	2,821	+22%	10,190	10,756	+6%
GEORGIA	1,506	1,780	+18%	5,680	6,620	+17%
MARYLAND	105	105	+0%	420	298	-29%
NORTH CAROLINA	2,160	2,252	+4%	8,006	7,764	-3%
SOUTH CAROLINA	1,243	1,361	+9%	4,714	4,771	+1%
VIRGINIA	633	644	+2%	2,166	1,948	-10%
WEST VIRGINIA	332	348	+5%	1,040	928	-11%
SOUTH CENTRAL	8,256	7,495	-9%	28,791	25,305	-12%
ALABAMA	937	1,157	+23%	3,235	3,690	+14%
ARKANSAS	647	574	-11%	2,000	1,693	-15%
KENTUCKY	438	554	+26%	1,536	1,566	+2%
LOUISIANA	1,126	845	-25%	3,836	2,901	-24%
MISSISSIPPI	650	661	+2%	1,982	1,825	-8%
OKLAHOMA	543	438	-19%	2,195	1,568	-29%
TENNESSEE	596	850	+43%	1,967	2,310	+17%
TEXAS	3,319	2,416	-27%	12,040	9,752	-19%
MOUNTAIN	1,667	1,377	-17%	6,562	5,221	-20%
ARIZONA	576	466	-19%	2,547	1,893	-26%
COLORADO	126	100	-21%	488	365	-25%
IDAHO	193	107	-45%	530	394	-26%
MONTANA	113	105	-7%	406	301	-26%
NEVADA	141	103	-27%	624	429	-31%
NEW MEXICO	386	361	-6%	1,440	1,339	-7%
UTAH	94	84	-11%	341	282	-17%
WYOMING	38	51	+34%	186	218	+17%
PACIFIC	1,768	1,593	-10%	6,501	5,613	-14%
CALIFORNIA	959	843	-12%	3,786	3,137	-17%
OREGON	268	220	-18%	862	694	-19%
WASHINGTON	541	530	-2%	1,853	1,782	-4%

MOBILE/MANUFACTURED HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	20	17	-15%	91	49	-46%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	802	832		3,348	3,445	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	26,041	26,378	+1%	93,615	88,509	-5%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1985 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	4,018	1,000	5,018	3,302	865	4,167
	80%	20%	100%	79%	21%	100%
CONNECTICUT	74	16	90	0	0	0
MAINE *	374	15	389	*	*	*
MASSACHUSETTS	129	83	212	0	0	0
NEW HAMPSHIRE *	273	61	334	*	*	*
NEW JERSEY	123	79	202	0	0	0
NEW YORK *	1,413	391	1,804	*	*	*
PENNSYLVANIA	1,457	333	1,790	3,302	865	4,167
RHODE ISLAND	35	9	44	0	0	0
VERMONT *	140	13	153	*	*	*
EAST NORTH CENTRAL	5,130	1,371	6,501	6,862	1,754	8,616
	79%	21%	100%	80%	20%	100%
ILLINOIS *	675	198	873	*	*	*
INDIANA	1,166	348	1,514	5,369	1,593	6,962
MICHIGAN *	1,450	459	1,909	*	*	*
OHIO	1,344	324	1,668	851	83	934
WISCONSIN	495	42	537	642	78	720

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	2,706	744	3,450	2,711	839	3,550
	78%	22%	100%	76%	24%	100%
IOWA *	153	34	187	*	*	*
KANSAS	501	154	655	1,270	243	1,513
MINNESOTA	439	86	525	673	148	821
MISSOURI	1,200	312	1,512	262	174	436
NEBRASKA	156	53	209	506	274	780
NORTH DAKOTA	114	51	165	0	0	0
SOUTH DAKOTA *	143	54	197	*	*	*
SOUTH ATLANTIC	21,177	12,730	33,907	20,938	13,444	34,382
	62%	38%	100%	61%	39%	100%
DELAWARE	673	149	822	0	0	0
FLORIDA	4,795	5,961	10,756	2,745	4,184	6,929
GEORGIA	3,925	2,695	6,620	9,370	7,158	16,528
MARYLAND *	236	62	298	*	*	*
NORTH CAROLINA	5,900	1,864	7,764	7,656	2,019	9,675
SOUTH CAROLINA *	3,320	1,451	4,771	*	*	*
VIRGINIA	1,596	352	1,948	1,167	83	1,250
WEST VIRGINIA	732	196	928	0	0	0
SOUTH CENTRAL	20,559	4,746	25,305	22,465	4,466	26,931
	81%	19%	100%	83%	17%	100%
ALABAMA	2,910	780	3,690	6,884	711	7,595
ARKANSAS	1,453	240	1,693	625	62	687
KENTUCKY *	1,231	335	1,566	*	*	*
LOUISIANA	2,720	181	2,901	516	43	559
MISSISSIPPI	1,624	201	1,825	2,469	8	2,477
OKLAHOMA	1,309	259	1,568	161	30	191
TENNESSEE	1,763	547	2,310	2,799	931	3,730
TEXAS	7,549	2,203	9,752	9,011	2,681	11,692
MOUNTAIN	2,926	2,295	5,221	1,552	1,628	3,180
	56%	44%	100%	49%	51%	100%
ARIZONA	1,029	864	1,893	919	647	1,566
COLORADO	176	189	365	124	177	301
IDAHO	166	228	394	509	804	1,313
MONTANA *	185	116	301	*	*	*
NEVADA	114	315	429	0	0	0
NEW MEXICO	1,009	330	1,339	0	0	0
UTAH *	136	146	282	*	*	*
WYOMING *	111	107	218	*	*	*
PACIFIC	1,242	4,371	5,613	1,426	4,644	6,070
	22%	78%	100%	23%	77%	100%
CALIFORNIA	648	2,489	3,137	882	2,944	3,826
OREGON	133	561	694	467	1,397	1,864
WASHINGTON	461	1,321	1,782	77	303	380

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	16	33	49	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	57,774 68%	27,290 32%	85,064 100%	59,256 68%	27,640 32%	86,896 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	2,687	758	3,445			
OTHER (CANADA)				0	0	0
STATES WITH*				1,088	420	1,508
TOTAL	60,461 68%	28,048 32%	88,509 100%	60,344 68%	28,060 32%	88,404 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
APRIL 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,821	11.0%	1	1,289	7.3%	3	1,532	19.2%	1
TEXAS	2,416	9.5%	2	1,785	10.2%	1	631	7.9%	4
NORTH CAROLINA	2,252	8.8%	3	1,696	9.7%	2	556	7.0%	5
GEORGIA	1,780	7.0%	4	1,067	6.1%	4	713	8.9%	2
SOUTH CAROLINA	1,361	5.3%	5	955	5.4%	5	406	5.1%	6
ALABAMA	1,157	4.5%	6	920	5.2%	6	237	3.0%	8
TENNESSEE	850	3.3%	7	644	3.7%	8	206	2.6%	10
LOUISIANA	845	3.3%	8	775	4.4%	7	70	0.9%	25
CALIFORNIA	843	3.3%	9	193	1.1%	24	650	8.1%	3
NEW YORK	713	2.8%	10	565	3.2%	10	148	1.9%	13
MICHIGAN	692	2.7%	11	517	2.9%	13	175	2.2%	12
MISSISSIPPI	661	2.6%	12	592	3.4%	9	69	0.9%	27
PENNSYLVANIA	661	2.6%	13	533	3.0%	12	128	1.6%	15
VIRGINIA	644	2.5%	14	544	3.1%	11	100	1.3%	19
OHIO	607	2.4%	15	488	2.8%	15	119	1.5%	17
ARKANSAS	574	2.2%	16	492	2.8%	14	82	1.0%	21
INDIANA	565	2.2%	17	438	2.5%	16	127	1.6%	16
KENTUCKY	554	2.2%	18	410	2.3%	18	144	1.8%	14
WASHINGTON	530	2.1%	19	130	0.7%	30	400	5.0%	7
MISSOURI	523	2.0%	20	426	2.4%	17	97	1.2%	20
ARIZONA	466	1.8%	21	246	1.4%	22	220	2.8%	9
OKLAHOMA	438	1.7%	22	357	2.0%	19	81	1.0%	22
NEW MEXICO	361	1.4%	23	252	1.4%	21	109	1.4%	18
WEST VIRGINIA	348	1.4%	24	276	1.6%	20	72	0.9%	23
ILLINOIS	299	1.2%	25	229	1.3%	23	70	0.9%	24
DELAWARE	222	0.9%	26	179	1.0%	26	43	0.5%	31
OREGON	220	0.9%	27	41	0.2%	41	179	2.2%	11
MINNESOTA	210	0.8%	28	175	1.0%	28	35	0.4%	34
WISCONSIN	201	0.8%	29	185	1.1%	25	16	0.2%	43
KANSAS	192	0.8%	30	138	0.8%	29	54	0.7%	29
MAINE	180	0.7%	31	175	1.0%	27	5	0.1%	48
NEW HAMPSHIRE	142	0.6%	32	116	0.7%	31	26	0.3%	37
IDAHO	107	0.4%	33	39	0.2%	42	68	0.9%	28
MARYLAND	105	0.4%	34	82	0.5%	32	23	0.3%	39
MONTANA	105	0.4%	35	64	0.4%	35	41	0.5%	32
NEVADA	103	0.4%	36	33	0.2%	44	70	0.9%	26
COLORADO	100	0.4%	37	54	0.3%	36	46	0.6%	30
UTAH	84	0.3%	38	44	0.3%	40	40	0.5%	33
IOWA	83	0.3%	39	68	0.4%	33	15	0.2%	44
MASSACHUSETTS	76	0.3%	40	48	0.3%	39	28	0.4%	36
SOUTH DAKOTA	74	0.3%	41	52	0.3%	37	22	0.3%	40
VERMONT	73	0.3%	42	66	0.4%	34	7	0.1%	46
NEW JERSEY	70	0.3%	43	38	0.2%	43	32	0.4%	35
NEBRASKA	68	0.3%	44	51	0.3%	38	17	0.2%	42
NORTH DAKOTA	53	0.2%	45	32	0.2%	45	21	0.3%	41
WYOMING	51	0.2%	46	26	0.1%	47	25	0.3%	38
CONNECTICUT	34	0.1%	47	28	0.2%	46	6	0.1%	47
ALASKA	17	0.1%	48	5	0.0%	49	12	0.2%	45
RHODE ISLAND	15	0.1%	49	11	0.1%	48	4	0.1%	49
	25,546	100.0%		17,569	100.0%		7,977	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING